



Saturday, September 14, 2019

Schedule subject to change or cancellation.

TIME	FUNCTION	LOCATION
7:30 am – 9:00 am	Pricing Strategy Advisor Registration Pre-registration Required	Conference Center Foyer
8:00 am – 9:00 am	NAR Broker's Edge Registration Pre-registration Required	Conference Center Foyer
8:30 am – 5:00 pm	Pricing Strategy Advisor Certification Class (PSA)	Oakley Room
9:00 am – 5:00 pm	NAR Brokers' Edge	Ross Room/Tufts Room/ Olmsted Room
3:00 pm – 6:00 pm	Executive Committee Meeting	North Room
7:30 pm – 8:30 pm	NC REALTORS® William C. Bass Leadership Academy Alumni Reception By Invitation Only	South Room
8:00 pm – 11:00 pm	REALTOR® Pub Crawl Space is limited. First come, first serve.	Ryder Cup Bar Sponsored by Centralized Showing Service Dugans Pub Drum and Quill



Sunday, September 15, 2019

Schedule subject to change or cancellation.

TIME	FUNCTION	LOCATION
8:00 am – 5:00 pm	Volunteer Information Desk Open	Conference Center Foyer
8:00 am – 9:30 am	Service Corporation Meeting	Stevens/Taylor
8:00 am – 5:00 pm	NC REALTORS® PAC Raffle Ticket Table	Conference Center Foyer
9:00 am – 10:00 am	Legislative Forum	Oakley Room/Callaway Room/ Olmsted Room
9:00 am – 5:30 pm	NC REALTORS® Housing Foundation Raffle Ticket Fundraiser	Conference Center Foyer
9:00 am – 7:00 pm	Convention Registration <i>Sponsored by Mid Carolina Regional MLS</i>	Conference Center Foyer
10:00 am – 11:00 am	Diversity Committee Meeting	North Room
10:00 am – 11:30 am	Residential Real Estate Council (RRC-CRS) Board of Directors Meeting	Kendall Room
10:00 am – 11:30 am	Legislative Committee Meeting	Ross Room/Tufts Room
10:00 am – 11:00 am	YPN Meeting	South Room
10:00 am – 11:00 am	Risk Management Committee Meeting	Dogwood Room
11:30 am – 1:00 pm	NC REALTORS® General Membership Meeting	Oakley Room/Callaway Room/ Olmsted Room
1:00 pm – 4:00 pm	Relaxation Lounge <i>Sponsored by dotloop</i>	1901 Suite
1:00 pm – 5:00 pm	Door Prize Drop Off	Conference Center Foyer
1:00 pm – 5:00 pm	Expo Grand Opening	Carolina Hall & Carolina Terrace
1:00 pm – 2:30 pm	NC REALTORS® PAC Trustees Meeting	South Room
1:00 pm – 2:00 pm	Professional Standards Committee Meeting	North Room
2:30 pm – 4:00 pm	NC REALTORS® Housing Foundation Board of Directors Meeting	North Room
2:30 pm – 3:30 pm	RCA Meeting	Kendall Room
2:30 pm – 4:00 pm	Residential Real Estate Council (RRC-CRS) Membership Meeting	Dogwood Room
3:30 pm – 5:00 pm	Changing Behavior & Saving Time: Avoiding the Professional Standards Process	South Room
4:00 pm – 5:00 pm	Appraisal Section Committee Meeting	Kendall Room
5:30 pm – 7:00 pm	Opening Session: REALTOR® of the Year Presentation and Keynote Address from Diana Nyad “Find a Way”	Grand Ballroom
7:00 pm – 9:00 pm	Opening Evening Reception <i>Sponsored by BB&T</i>	West Lawn
9:00 pm – 11:00 pm	NC REALTORS® Housing Foundation Raffle Ticket Fundraiser	Cardinal Ballroom Foyer
9:00 pm – 12:00 am	Club X Dance Party featuring Perfect 10 <i>Sponsored by Systems Engineering/Navica</i>	Cardinal Ballroom



Monday, September 16, 2019

Schedule subject to change or cancellation.

TIME	FUNCTION	LOCATION
7:00 am – 4:00 pm	Convention Registration Open Sponsored by Mid Carolina Regional MLS	Conference Center Foyer
7:30 am – 9:00 am	NC REALTORS® Professional Development brEXPO Breakfast and Prizes! Sponsored by Geico Insurance and Wilde Law Firm	Cardinal Ballroom
7:30 am – 6:00 pm	Relaxation Lounge Sponsored by dotloop	1901 Suite
8:00 am – 9:00 am	Image Committee Meeting	Dogwood Room
8:00 am – 5:00 pm	NC REALTORS® PAC Raffle Ticket Table	Conference Center Foyer
9:00 am – 10:00 am	Education: Service is the Best Lead Generator Rob Hahn	Olmsted Room
9:00 am – 10:00 am	Education: All Things Google Mark Saunders Sponsored by realtor.com	Callaway Room
9:00 am – 10:00 am	Education: Wire Fraud 101 – What Every Broker MUST Know Janet Thoren Sponsored by Real Safe Agent	Oakley Room
9:00 am – 10:00 am	AE Education: Media Relations Nikki Lindholm	Ross Room
9:00 am – 10:00 am	Education: Cure Your Chaos Jen Teske	South Room
9:00 am – 10:00 am	Commercial Education: The Business Development Machine Mike Lipsey Sponsored by CoStar	North Room
9:00 am – 10:00 am	NC Property Management Division Meeting	Tufts Room
9:00 am – 10:30 am	Morning Break Sponsored by Century 21	Conference Center Foyer
9:00 am – 5:00 pm	NC REALTORS® Housing Foundation Raffle Ticket Fundraiser	Conference Center Foyer
10:00 am – 3:30 pm	Door Prize Pickup	Conference Center Foyer
10:15 am – 11:00 am	Property Management Education: Reduce HVAC related maintenance issues by 30% and create \$30-50 in profit per door per year through our simple subscription solution. Alexandra Hurlman	Tufts Room
10:30 am – 11:30 am	Commercial Education: Performance Listing Mike Lipsey	North Room

TIME	FUNCTION	LOCATION
10:30 am – 11:30 am	Education: Creating Relationships for the Life of Your Business Sunny Lake	Olmsted Room
10:30 am – 11:30 am	Education: Video Marketing & Virtual Reality Juanita McDowell <i>Sponsored by realtor.com</i>	Callaway Room
10:30 am – 11:30 am	Education: It's 2 A.M. Do You Know What Your Data is Doing? Trista Curzydlo, J.D. <i>Sponsored by Real Safe Agent</i>	Oakley Room
10:30 am – 11:30 am	AE Education: Answering Xpectation with Xcellence Maura Neill	Ross Room
10:30 am – 11:30 am	Education: It's Not About Work – Build and Run a Business Rich Schlentz	South Room
11:00 am – 11:45 am	Property Management Education: Managing the Business Risks of Pets & Assistance Animals While Generating Significantly More Pet-Related Revenue John Bradford <i>Sponsored by PetScreening.com</i>	Tufts Room
11:00 am – 12:00 pm	Economic Development Committee Meeting	Kendall Room
11:30 am – 5:00 pm	Expo Open with Exhibitor Drawings (Drawings every hour)	Carolina Hall & Carolina Terrace
11:30 am – 1:30 pm	Lunch in Expo	Carolina Hall & Carolina Terrace
12:30 pm – 1:30 pm	Commercial Education: Win More Tenant Rep Assignments Mike Lipsey <i>Sponsored by CoStar</i>	North Room
1:00 pm – 1:45 pm	Property Management Education: Ethics and the Property Manager: Which do you choose, which do you lose – your client, your broker's license, or your mind? Pamela Vesper	Tufts Room
1:00 pm – 2:00 pm	AE Education: Professional Standards Will Martin and Bill Gifford	Ross Room
1:00 pm – 2:00 pm	Homeowners Alliance Committee Meeting	Dogwood Room
1:00 pm – 2:30 pm	NC REALTORS® Past Presidents Council Meeting	Kendall Room
1:45 pm – 2:45 pm	Education: Doomsday Prepper for Real Estate Success Rob Hahn	Olmsted Room
1:45 pm – 2:45 pm	Education: Social Media Mark Saunders <i>Sponsored by realtor.com</i>	Callaway Room
1:45 pm – 2:45 pm	Education: I Don't Give a Twit & Social Media Risk Management Trista Curzydlo, J.D. <i>Sponsored by Real Safe Agent</i>	Oakley Room

TIME	FUNCTION	LOCATION
1:45 pm – 2:45 pm	Education: Running Your Business So It Doesn't Run You Sunny Lake	South Room
2:00 pm – 3:00 pm	AE Committee Meeting	Ross Room
2:00 pm – 3:00 pm	Commercial Education: Investment Sales Mike Lipsey Sponsored by CoStar	North Room
2:00 pm – 3:30 pm	Property Management Education: Common Complaints Fred Moreno	Tufts Room
2:30 pm – 3:30 pm	Federal Political Coordinators Meeting	Dogwood Room
2:45 pm – 4:00 pm	Expo Grand Prize Drawing and Desserts Grand Prize Drawing at 3:45 pm Sponsored by Magazine Gift Program	Carolina Hall & Carolina Terrace
4:00 pm – 5:00 pm	Regional Caucus Meetings – Region #1	Stevens/Taylor
4:00 pm – 5:00 pm	Regional Caucus Meetings – Region #2	Kendall Room
4:00 pm – 5:00 pm	Regional Caucus Meetings – Region #3	Crystal Room
4:00 pm – 5:00 pm	Regional Caucus Meetings – Region #4	Tufts Room
4:00 pm – 5:00 pm	Regional Caucus Meetings – Region #5	South Room
4:00 pm – 5:00 pm	Regional Caucus Meetings – Region #6	North Room
4:00 pm – 5:00 pm	Regional Caucus Meetings – Region #7	Dogwood Room
4:00 pm – 5:00 pm	Regional Caucus Meetings – Region #8	Olmsted Room
4:00 pm – 5:00 pm	Regional Caucus Meetings – Region #9	Ross Room
4:00 pm – 5:00 pm	Regional Caucus Meetings – Region #10	Oakley Room
5:00 pm – 6:00 pm	Global Reception	Cardinal Ballroom
5:00 pm – 6:00 pm	NC Property Management Division Reception Sponsored by Second Nature Formerly FilterEasy & PetScreening.com	Spa Lawn (Backup Location: West Porch & Dogwood)
7:15 pm – 7:45 pm	Drink, Dip, and Dance Reception By Invitation Only	Grand Ballroom
8:00 pm – 10:00 pm	NC REALTORS® PAC DJ Bingo Night	Grand Ballroom



Tuesday, September 17, 2019

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TIME	FUNCTION	LOCATION
8:00 am – 9:00 am	Treasurer's Forum	Cardinal Ballroom
9:00 am – 11:00 am	NC REALTORS® Board of Directors Meeting	Grand Ballroom
12:00 pm – 1:00 pm	NC REALTORS® Housing Foundation Golf Tournament Registration <i>Pre-Registration Required</i> <i>Sponsored by RE/MAX</i>	Country Club of NC
1:00 pm – 6:00 pm	NC REALTORS® Housing Foundation Golf Tournament <i>Benefiting the Housing Foundation's Disaster Relief Fund and Community Programs</i> <i>Pre-Registration Required</i> <i>Sponsored by RE/MAX</i>	Country Club of NC
6:00 pm – 7:00 pm	NC REALTORS® Housing Foundation Golf Tournament Reception <i>Pre-Registration Required</i> <i>Sponsored by RE/MAX</i>	Country Club of NC